



Priority Learning (207) 653-2552

Inspiring Tomorrow's Performance...

www.prioritylearningresearch.com

Priority Learning presents the *Direct Managers Series*

The *Direct Managers Series* is designed for new or experienced front-line leaders and focuses on the key skills and essential behaviors of a supervisor, including mastering conflict and building effective teams. The series consists of seven full workshop days over five months and provides a foundation of leadership skills and behaviors.

Sessions 1 & 2: Core Skills and Behaviors & Mastering Conflict

- Pinpoint the differences between leadership and management styles.
- Experience change in real time and learn strategies to move people through it.
- Choose a leadership style and examine leadership from different perspectives.
- Discuss the ethics, behaviors, and expectations of a leader's success.
- Learn about the five roots, four triggers, and styles of conflict resolution.
- Observe and practice third-party interventions and when they are appropriate.
- Practice the art of assertion as a way to impact power in conflict.

Sessions 3 & 4: Teams that Work & Assumptions and Mental Models

- Experience the Impossible Team Challenge and learn about competition and collaboration on teams.
- Determine the levels of teams, their dysfunctions, characteristics, and build a strategy and charter.
- Build team roles and responsibilities, and design a productive team meeting.
- Explore assumptions and mental models.
- Discover the appreciative process and apply it to your work setting.
- Explore business opportunities as a leader, using a business case tool.

Sessions 5 & 6: Mastering Performance & People Strategies

- Examine performance from three angles and build role stones personally and for members of your staff.
- Identify skills and behaviors for success and redefine performance for your performers.
- Build a plan to help peer performance.
- Journey into the Employee Life Cycle and develop an initial strategy.
- Evaluate core competencies, and human need versus want.
- Gain commitment and connections with the people you work with.

Session 7: Feedback, Goal Setting, and Follow Through

- Integrate goals into your work life and build good habits.
- Practice SMART goal technology and integrate strategies.
- Share your learning through a professional presentation.

For more information, please contact us!

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